

**Banka Kombetare Tregtare sh.a.**

**Independent Auditors' Review Report  
and  
Condensed Consolidated Interim  
Financial Information  
as at and for the nine month period ended  
30 September 2013**

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## Independent Auditors' Report on Review of Condensed Consolidated Interim Financial Information

To the shareholder of Banka Kombetare Tregtare sh.a.

### *Introduction*

We have reviewed the accompanying condensed consolidated interim statement of financial position of Banka Kombetare Tregtare sh.a. (the "Bank") as at 30 September 2013, and the related condensed consolidated interim statements of comprehensive income, changes in equity and cash flows for the nine month period then ended, and a summary of significant accounting policies and other explanatory notes to the interim financial information. Management is responsible for the preparation and fair presentation of this this condensed consolidated interim financial information in accordance with International Accounting Standard 34 *Interim Financial Reporting*. Our responsibility is to express a conclusion on this condensed consolidated interim financial information based on our review.

### *Scope of Review*

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### *Conclusion*

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated interim financial information does not present fairly, in all material respects, the financial position of the Bank as at 30 September 2013, and of its financial performance and its cash flows for the nine month period then ended in accordance with International Accounting Standard 34 *Interim Financial Reporting*.

### *Other Matter*

The financial statements of the Bank for the year ended 31 December 2012 were audited by another auditor who expressed an unmodified opinion on those statements on February 26, 2013.



Tirana, Albania  
October 23, 2013

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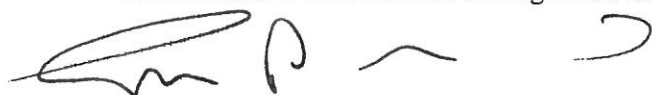
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**Banka Kombetare Tregtare sh.a.**

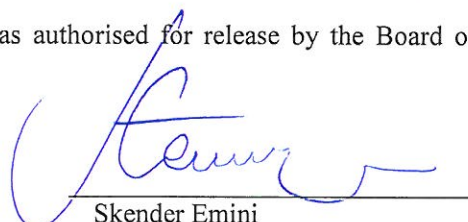
Condensed consolidated interim statement of financial position as at 30 September 2013  
(amounts in USD)

|  | 30 September 2013    | 31 December 2012     |
|--|----------------------|----------------------|
| <b>Assets</b>                            |                      |                      |
| Cash and balances with Central Bank      | 246,454,553          | 231,341,516          |
| Placement and balances with banks        | 190,986,153          | 149,439,990          |
| Treasury bills                           | 234,178,214          | 266,464,865          |
| Investment securities available-for-sale | 596,604,228          | 369,864,054          |
| Investment securities held-to-maturity   | 231,098,485          | 221,912,787          |
| Loans to banks                           | 103,707,186          | 192,135,941          |
| Loans to customers, net                  | 876,239,246          | 854,185,956          |
| Investment in associates                 | 1,618,819            | -                    |
| Property and equipment, net              | 27,116,990           | 28,168,784           |
| Intangible assets, net                   | 1,295,130            | 1,514,911            |
| Other assets                             | 36,613,814           | 22,285,162           |
| <b>Total assets</b>                      | <b>2,545,912,818</b> | <b>2,337,313,966</b> |
| <b>Liabilities and equity</b>            |                      |                      |
| <b>Liabilities</b>                       |                      |                      |
| Customer deposits                        | 2,043,801,237        | 1,884,887,955        |
| Due to banks and financial institutions  | 265,005,521          | 239,104,842          |
| Due to third parties                     | 2,209,961            | 2,249,325            |
| Deferred tax liabilities                 | 2,712,080            | 1,978,653            |
| Accruals and other liabilities           | 8,706,437            | 11,594,079           |
| Subordinated debt                        | 13,706,041           | 13,195,323           |
| <b>Total liabilities</b>                 | <b>2,336,141,277</b> | <b>2,153,010,177</b> |
| <b>Equity</b>                            |                      |                      |
| Share capital                            | 138,965,905          | 100,000,000          |
| Legal reserve                            | -                    | 3,410,723            |
| Translation reserve                      | 428,277              | 394,191              |
| Fair value reserve                       | 5,184,720            | 6,845,965            |
| Retained earnings                        | 65,192,639           | 73,652,910           |
| <b>Total equity</b>                      | <b>209,771,541</b>   | <b>184,303,789</b>   |
| <b>Total liabilities and equity</b>      | <b>2,545,912,818</b> | <b>2,337,313,966</b> |

The condensed consolidated interim financial information was authorised for release by the Board of Directors on 23 October 2013 and signed on its behalf by:



Seyhan Pencapligil  
CEO and Board Member



Skender Emini  
Head of Financial and IT Group

The condensed consolidated interim statement of financial position is to be read in conjunction with the notes 1 to 13 that form part of the condensed consolidated interim financial information.

**Banka Kombetare Tregtare sh.a.**

Condensed consolidated interim statement of comprehensive income for the nine month and three month periods ended 30 September 2013  
(amounts in USD)

|   | <b>Nine month<br/>period ended<br/>30 September<br/>2013</b> | <b>Three month<br/>period ended<br/>30 September<br/>2013</b> | <b>Nine month<br/>period ended<br/>30 September<br/>2012</b> | <b>Three month<br/>period ended<br/>30 September<br/>2012</b> |
|---|--|---|--|---|
| <b>Interest</b>   |  |   |  |   |
| Interest income   | 111,326,663  | 38,332,160  | 102,957,314  | 34,249,056  |
| Interest expense  | (57,301,951)   | (19,021,914)  | (50,978,919)   | (17,729,089)  |
| <b>Net interest margin</b>  | <b>54,024,712</b>  | <b>19,310,246</b>   | <b>51,978,395</b>  | <b>16,519,967</b>   |
| <b>Non-interest income, net</b>   |  |   |  |   |
| Fees and commissions, net   | 8,319,232  | 3,329,796   | 7,540,857  | 2,862,868   |
| Foreign exchange revaluation gain (loss), net                                       | (1,720,058)  | (836,986)   | 92,838   | 131,492   |
| Realised foreign exchange gain (loss), net  | (650,198)  | (838,169)   | 20,240   | (473,194)   |
| Other income/(expense), net   | 6,754,201  | 454,043   | (201,795)  | (78,692)  |
| <b>Total non-interest income, net</b>   | <b>12,703,177</b>  | <b>2,108,684</b>  | <b>7,452,140</b>   | <b>2,442,474</b>  |
| <b>Operating expenses</b>   |  |   |  |   |
| Personnel   | (12,511,618)   | (4,297,149)   | (11,367,259)   | (3,793,927)   |
| Administrative  | (14,586,824)   | (4,958,242)   | (13,741,483)   | (4,735,648)   |
| Depreciation and amortization   | (3,837,217)  | (1,248,874)   | (3,650,696)  | (1,214,585)   |
| <b>Total operating expenses</b>   | <b>(30,935,659)</b>  | <b>(10,504,265)</b>   | <b>(28,759,438)</b>  | <b>(9,744,160)</b>  |
| Impairment of loans   | (4,951,422)  | (2,159,453)   | (4,197,503)  | (2,981,164)   |
| <b>Profit before taxes</b>  | <b>30,840,808</b>  | <b>8,755,212</b>  | <b>26,473,594</b>  | <b>6,237,117</b>  |
| Income tax  | (3,184,746)  | (929,626)   | (2,754,780)  | (677,334)   |
| <b>Net profit for the period</b>  | <b>27,656,062</b>  | <b>7,825,586</b>  | <b>23,718,814</b>  | <b>5,559,783</b>  |
| Foreign currency translation differences  | 34,086   | 634,293   | 2,390,106  | 441,697   |
| Net change in fair value reserves   | (1,661,245)  | 9,159,800   | 9,485,241  | 4,312,538   |
| <b>Other comprehensive income / (expense) for<br/>the period, net of income tax</b> | <b>(1,627,159)</b>   | <b>9,794,093</b>  | <b>11,875,347</b>  | <b>4,754,235</b>  |
| <b>Total comprehensive income for the period</b>                                    | <b>26,028,903</b>  | <b>17,619,679</b>   | <b>35,594,161</b>  | <b>10,314,018</b>   |

The condensed consolidated interim statement of comprehensive income is to be read in conjunction with the notes 1 to 13 that form part of the condensed consolidated interim financial information.

**Banka Kombetare Tregtare sh.a.**

Condensed consolidated interim statement of changes in equity for the nine month period ended 30 September 2012

*(amounts in USD)*

|   | <b>Share<br/>capital</b> | <b>Legal<br/>reserve</b> | <b>Translation<br/>reserve</b> | <b>Fair value<br/>reserve</b> | <b>Retained<br/>earnings</b> | <b>Total</b>       |
|---|--------------------------|--------------------------|--------------------------------|-------------------------------|------------------------------|--------------------|
| <b>Balance as at 1 January 2012</b>                               | <b>100,000,000</b>       | -                        | <b>(2,748,295)</b>             | <b>(7,222,165)</b>            | <b>48,134,973</b>            | <b>138,164,513</b> |
| <b>Transactions with owners recorded directly in equity</b>       |                          |                          |                                |                               |                              |                    |
| Contributions by and distributions to owners                      |                          |                          |                                |                               |                              |                    |
| Creation of legal reserves  | -                        | 3,410,723                | -                              | -                             | (3,410,723)                  | -                  |
| Appropriation of 2011 year translation difference                 | -                        | -                        | -                              | -                             | (2,748,295)                  | (2,748,295)        |
| Adjustment of retained earnings with September 2012 exchange rate | -                        | -                        | -                              | -                             | (260,143)                    | (260,143)          |
| Total contributions by and distributions to owners                | -                        | 3,410,723                | -                              | -                             | (6,419,161)                  | (3,008,438)        |
| <b>Total comprehensive income for the period</b>                  |                          |                          |                                |                               |                              |                    |
| Net profit for the period   | -                        | -                        | -                              | -                             | 23,718,814                   | 23,718,814         |
| <b>Other comprehensive income, net of income tax</b>              |                          |                          |                                |                               |                              |                    |
| Net change in fair value reserve                                  | -                        | -                        | -                              | 9,485,241                     | -                            | 9,485,241          |
| Foreign currency translation differences                          | -                        | -                        | 2,390,106                      | -                             | -                            | 2,390,106          |
| Total other comprehensive income                                  | -                        | -                        | 2,390,106                      | 9,485,241                     | -                            | 11,875,347         |
| Total comprehensive income for the period                         | -                        | -                        | 2,390,106                      | 9,485,241                     | 23,718,814                   | 35,594,161         |
| <b>Balance as at 30 September 2012</b>                            | <b>100,000,000</b>       | <b>3,410,723</b>         | <b>(358,189)</b>               | <b>2,263,076</b>              | <b>65,434,626</b>            | <b>170,750,236</b> |

The condensed consolidated interim statement of changes in equity is to be read in conjunction with the notes 1 to 13 that form part of the condensed consolidated interim financial information.

**Banka Kombetare Tregtare sh.a.**

Condensed consolidated interim statement of changes in equity for the nine month period ended 30 September 2013

*(amounts in USD)*

|   | Share capital      | Legal reserve      | Translation reserve | Fair value reserve | Retained earnings   | Total              |
|---|--------------------|--------------------|---------------------|--------------------|---------------------|--------------------|
| <b>Balance as at 1 January 2013</b>                               | <b>100,000,000</b> | <b>3,410,723</b>   | <b>394,191</b>      | <b>6,845,965</b>   | <b>73,652,910</b>   | <b>184,303,789</b> |
| <b>Transactions with owners recorded directly in equity</b>       |                    |                    |                     |                    |                     |                    |
| Contributions by and distributions to owners                      |                    |                    |                     |                    |                     |                    |
| Increase in share capital   | 38,965,905         | (3,282,146)        | -                   | -                  | (35,683,759)        | -                  |
| Adjustment for translation of legal reserve                       |                    | (128,577)          |                     |                    | 128,577             | -                  |
| Appropriation of 2012 year translation difference                 | -                  | -                  | -                   | -                  | 394,191             | <b>394,191</b>     |
| Adjustment of retained earnings with September 2013 exchange rate | -                  | -                  | -                   | -                  | (955,342)           | <b>(955,342)</b>   |
| <b>Total contributions by and distributions to owners</b>         | <b>38,965,905</b>  | <b>(3,410,723)</b> | <b>-</b>            | <b>-</b>           | <b>(36,116,333)</b> | <b>(561,151)</b>   |
| <b>Comprehensive income for the period</b>                        |                    |                    |                     |                    |                     |                    |
| Net profit for the period   | -                  | -                  | -                   | -                  | 27,656,062          | <b>27,656,062</b>  |
| <b>Other comprehensive income, net of income tax</b>              |                    |                    |                     |                    |                     |                    |
| Net change in fair value reserve                                  | -                  | -                  | -                   | (1,661,245)        | -                   | <b>(1,661,245)</b> |
| Foreign currency translation differences                          | -                  | -                  | 34,086              | -                  | -                   | <b>34,086</b>      |
| <b>Total other comprehensive income/(expense)</b>                 | <b>-</b>           | <b>-</b>           | <b>34,086</b>       | <b>(1,661,245)</b> | <b>-</b>            | <b>(1,627,159)</b> |
| <b>Total comprehensive income/(expense) for the period</b>        | <b>-</b>           | <b>-</b>           | <b>34,086</b>       | <b>(1,661,245)</b> | <b>27,656,062</b>   | <b>26,028,903</b>  |
| <b>Balance as at 30 September 2013</b>                            | <b>138,965,905</b> | <b>-</b>           | <b>428,277</b>      | <b>5,184,720</b>   | <b>65,192,639</b>   | <b>209,771,541</b> |

The condensed consolidated interim statement of changes in equity is to be read in conjunction with the notes 1 to 13 that form part of the condensed consolidated interim financial information.

**Banka Kombetare Tregtare sh.a.**Condensed consolidated interim statement of cash flows for the nine month period ended 30 September 2013  
(amounts in USD)

|   | Nine-month period<br>ended 30 September<br>2013 | Nine-month period<br>ended 30 September<br>2012 |
|---|---|---|
| <b>Cash flows from operating activities:</b>  |   |   |
| Profit before taxes   | 30,840,808                                      | 26,473,594                                      |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: |   |   |
| Interest expense  | 57,301,951                                      | 50,978,919                                      |
| Interest income   | (111,326,663)                                   | (102,957,314)                                   |
| Depreciation and amortization   | 3,837,217                                       | 3,650,696                                       |
| Gain on sale of property and equipment  | (19,862)  | (9,711)   |
| Gain on sale of treasury bills  | (146,357)                                       | (207,335)                                       |
| Gain on recovery of lost loans  | (35,336)  | (1,237)   |
| Gain on sale of non-current assets  | (34,210)  | (53,858)  |
| Write-off of property and equipment   | 1,823   | 9,992   |
| Loss on unrecoverable lost loans  | 24,068  | 84,560  |
| Provision on other debtors  | 187,142   | 356,851   |
| Movement in the fair value reserve  | (1,704,490)                                     | 9,433,653                                       |
| Impairment of loans   | 4,951,422                                       | 4,197,503                                       |
| <b>Cash flows from operating profits before changes in operating assets and liabilities</b> | <b>(16,122,488)</b>                             | <b>(8,043,687)</b>                              |
| (Increase)/decrease in operating assets:  |   |   |
| Placements and balances with banks  | (39,280,377)                                    | (80,966,139)                                    |
| Loans and advances to banks   | 88,525,074                                      | (32,465,441)                                    |
| Loans and advances to customers   | (14,933,211)                                    | (50,965,086)                                    |
| Other assets  | (13,320,680)                                    | 4,562,744                                       |
|   | <b>20,990,806</b>                               | <b>(159,833,922)</b>                            |
| Increase/(decrease) in operating liabilities:   |   |   |
| Customer deposits   | 136,398,259                                     | 221,608,601                                     |
| Due to third parties  | (61,754)  | 106,964   |
| Accruals and other liabilities  | (2,459,943)                                     | 2,826,331                                       |
| Subordinated debt   | 167,168   | -   |
|   | <b>134,043,730</b>                              | <b>224,541,896</b>                              |
| Interest paid   | (56,671,940)                                    | (48,434,602)                                    |
| Interest received   | 107,227,558                                     | 96,582,964                                      |
| Income taxes paid   | (3,684,485)                                     | (2,047,094)                                     |
| <b>Net cash flows from operating activities</b>   | <b>185,783,180</b>                              | <b>102,765,555</b>                              |
| <b>Cash flows from investing activities</b>   |   |   |
| Purchases of investment securities  | (221,522,699)                                   | (112,870,960)                                   |
| Purchases of treasury bills   | (8,958,765)                                     | (114,195,793)                                   |
| Investment in associates  | (1,592,670)                                     | -   |
| Purchases of property and equipment   | (2,338,536)                                     | (14,627,898)                                    |
| Proceeds from sale of property and equipment  | 74,255  | 124,672   |
| Proceeds from sale of treasury bills  | 40,579,877                                      | 66,751,579                                      |
| <b>Net cash used in investing activities</b>  | <b>(193,758,537)</b>                            | <b>(174,818,400)</b>                            |
| <b>Cash flows from financing activities</b>   |   |   |
| Proceeds from due to banks  | 23,257,965                                      | 76,090,117                                      |
| <b>Net cash from financing activities</b>   | <b>23,257,965</b>                               | <b>76,090,117</b>                               |
| <b>Net increase in Cash and balances with Central Bank</b>                                  | <b>15,282,609</b>                               | <b>4,037,272</b>                                |
| Translation difference  | (169,572)                                       | (948,544)                                       |
| <b>Cash and balances Central Bank at the beginning of the year</b>                          | <b>231,341,516</b>                              | <b>190,597,582</b>                              |
| <b>Cash and balances Central Bank at the end of the period</b>                              | <b>246,454,553</b>                              | <b>193,686,310</b>                              |

The condensed consolidated interim statement of cash flows is to be read in conjunction with the notes 1 to 13 that form part of the condensed consolidated interim financial information.



## **Banka Kombetare Tregtare sh.a.**

Explanatory notes as of and for the nine month period ended 30 September 2013

(amounts in USD, unless otherwise stated)

### **1. General**

Banka Kombetare Tregtare sh.a (the “Bank”) is a commercial bank offering a wide range of universal services. The Bank provides banking services to state and privately owned enterprises and to individuals in Albania and in Kosovo.

### **2. Share capital**

The Bank’s share capital is issued and maintained in United States Dollars (“USD”) as allowed by the legislation in Albania as well as by a special Law no.8634 between the Bank’s shareholders and the Republic of Albania on the Bank’s privatisation. Furthermore, the Operating Policy Guidelines of the Bank require that the share capital be hedged by USD assets and it is therefore treated as a monetary item, with the revaluation difference being taken to the profit and loss account together with the revaluation difference of the corresponding USD asset, which offset each other in a natural hedge.

Upon the Shareholder’s Decision dated 28 March 2012, the Bank created legal reserves of Lek 358,706 thousand (equivalent of USD 3,409,750). The remaining part of statutory profit for the year 2011 was kept as retained earnings.

Upon the Shareholder’s Decision dated 27 March 2013, the Bank increased its paid-up capital by Lek 4,258,584 thousand (equivalent of USD 38,965,904.9), using the legal reserves of Lek 358,706 thousand (equivalent of USD 3,282,145.8) and part of the retained earnings of Lek 3,899,878 thousand (equivalent of USD 35,683,759.1). The capital increase was translated into USD using the exchange rate published by Bank of Albania as at 27 March 2013 (109.29 Lek per USD).

Following this increase, the shareholding structure remained the same as did the nominal value of shares at USD 12.35, while the number of shares increased by 3,155,134. The shareholding structure as at 30 September 2013 and 31 December 2012 was as follows:

|                               | <b>30 September 2013</b> |                     |          | <b>31 December 2012</b> |                     |          |
|-------------------------------|--------------------------|---------------------|----------|-------------------------|---------------------|----------|
|                               | <b>No. of shares</b>     | <b>Total in USD</b> | <b>%</b> | <b>No. of shares</b>    | <b>Total in USD</b> | <b>%</b> |
| Calik Finansal Hizmetler A.S. | 11,252,300               | 138,965,905         | 100      | 8,097,166               | 100,000,000         | 100      |

### **3. Statement of compliance**

These condensed consolidated interim financial statements have been prepared in accordance with IAS 34 “Interim Financial Reporting”. They do not include all the information required for full annual financial statements, and should be read in conjunction with the financial statements of the Bank as at and for the year ended 31 December 2012.

### **4. Functional and presentation currency**

The financial statements are prepared in Albanian Lek “Lek” which is the currency of the primary economic environment in which the Bank operates (its functional currency). For reporting purposes these condensed consolidated interim financial statements are presented in USD which is the presentation currency.

The results and financial position of the Bank are translated in the presentation currency by translating (i) assets and liabilities at the closing rate at the date of that statement of financial position; and (ii) income and expenses at exchange rates at the dates of the transactions. All resulting exchange differences from the translation to the presentation currency are recognised in other comprehensive income.

## **5. Significant accounting policies**

The accounting policies applied by the Bank in these condensed consolidated interim financial statements are the same as those applied by the Bank in its consolidated financial statements as at and for the year ended 31 December 2012.

The costs that are incurred evenly during the financial year are anticipated or deferred in the interim financial statements only if it would be also appropriate to anticipate or defer such costs at the end of the financial year.

## **6. Estimates**

The preparation of these condensed consolidated interim financial statements requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Except as described below, in preparing these condensed consolidated interim financial statements, the significant judgements made by management in applying the Bank's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended 31 December 2012.

## **7. Financial risk management**

During the nine months ended 30 September 2013 the Bank's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended 31 December 2012.

## **8. Impairment of loans**

At each reporting date the Bank assesses whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired.

As at 31 December 2012 the impairment for loan losses was USD 19,675,821. Following the assessments made by 30 September 2013, an additional allowance for impairment of USD 4,951,422 for the nine months ended 30 September 2013 (for the nine months ended 30 September 2012: USD 4,197,503) was charged.

## **9. Seasonality of operations**

The Bank's activity is not subject to seasonal fluctuations.

## **10. Income tax**

The Bank's effective tax rate for the nine months ended 30 September 2013 was 10.3 per cent (for the nine months ended 30 September 2012: 10.4 per cent), while the income tax rate in Albania is 10%.

## **11. Contingencies**

In the normal course of business the Bank is presented with legal claims and litigation; the Bank's management is of the opinion that no material losses will be incurred in relation to legal claims outstanding as at 30 September 2013.

**Banka Kombetare Tregtare sh.a.**

Explanatory notes as of and for the nine month period ended 30 September 2013

*(amounts in USD, unless otherwise stated)***12. Related party transactions**

In accordance with IAS 24 “*Related Party Disclosures*”, a related party is any party that has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions.

**Identity of related parties**

The Bank has related party relationships with its shareholders and affiliates, directors and executive officers. The Bank’s sole shareholder is Calik Finansal Hizmetler, which is owned by Calik Holding at 100% as at 30 September 2013.

ALBtelecom Sh.a., Eagle Mobile Sh.a., Aktif Yatirim Bankasi A.S. (“Aktifbank”), GAP Pazarlama FZE, Calik Elektrik Dagitim A.S, Calik Enerji Sanayi Ve. Ticaret A.S, and Lidya Madencilik San. ve. Tic A.S. are controlled by Calik Holding.

Anateks Anadolu Tekstil Fab. Tic. is an entity controlled by individuals that are close members of the family of the owner of Calik Holding.

|   | <b>30 September 2013</b> | <b>31 December 2012</b> |
|---|--------------------------|-------------------------|
| <b>Assets</b>   |                          |                         |
| <b><i>Placement and balances with banks:</i></b>        |                          |                         |
| Current accounts with Aktifbank                         | 204,511                  | 78,297                  |
| Placements with Aktifbank                               | 14,169,663               |                         |
| <b><i>Investment securities available-for-sale:</i></b> |                          |                         |
| Aktifbank   | 40,322,985               | 23,158,640              |
| <b><i>Loans to customers:</i></b>                       |                          |                         |
| Anateks Anadolu Tekstil Fab. Tic.                       | -                        | 11,857,389              |
| <b>Total assets</b>                                     | <b>54,697,159</b>        | <b>35,094,326</b>       |
| <b>Liabilities</b>                                      |                          |                         |
| <b><i>Due to banks and financial institutions:</i></b>  |                          |                         |
| Borrowings from Aktifbank                               | -                        | 3,924,158               |
| <b><i>Customer deposits:</i></b>                        |                          |                         |
| ALBtelecom Sh.a.  | 4,961,775                | 3,373,026               |
| Eagle Mobile Sh.a.                                      | 30                       | 654,490                 |
| <b><i>Other liabilities:</i></b>                        |                          |                         |
| Payables to Calik Holding and ALBtelecom Sh.a           | 3,017                    | -                       |
| <b>Total liabilities</b>                                | <b>4,964,822</b>         | <b>7,951,674</b>        |

|  | <b>30 September 2013</b> | <b>31 December 2012</b> |
|--|--------------------------|-------------------------|
| <b>Commitments and contingencies</b>                               |                          |                         |
| <b><i>Guarantees in favour of customers:</i></b>                   |                          |                         |
| ALBtelecom Sh.a.   | -                        | 32,607                  |
| Calik Elektrik Dagitim A.S and Calik Enerji Sanayi Ve. Ticaret A.S | -                        | 1,318,753               |

**Banka Kombetare Tregtare sh.a.**

Explanatory notes as of and for the nine month period ended 30 September 2013  
(amounts in USD, unless otherwise stated)

**12. Related party transactions (continued)****Balances and transactions with shareholders and affiliates**

|  | Nine month period ended<br>30 September 2013 | Nine month period ended<br>30 September 2012 |
|--|--|--|
| <b>Statement of comprehensive income</b>   |  |  |
| <b>Interest income from:</b>   |  |  |
| Aktifbank  | 840,394                                      | 577,906                                      |
| GAP Pazarlama FZE  | -  | 177,500                                      |
| Anateks Anadolu Tekstil Fab. Tic.  | 401,476                                      | 485,657                                      |
| ALBtelecom Sh.a.   | -  | 10,484                                       |
| Eagle Mobile sh.a  | -  | 6,140  |
| <b>Interest expenses for:</b>  |  |  |
| ALBtelecom Sh.a. and Eagle Mobile Sh.a.  | (62,176)                                     | (27,100)                                     |
| Aktifbank  | (33,936)                                     | (2,232)                                      |
| <b>Fees and commissions:</b>   |  |  |
| Commissions charged by Aktifbank   | -  | (3,347)                                      |
| Letters of guarantee: ALBtelecom Sh.a., Calik<br>Elektrik Dagitim A.S and Calik Enerji Sanayi Ve.<br>Ticaret A.S | 6,589  | 20,459                                       |
| Account maintenance and lending fees from<br>ALBtelecom Sh.a. and Eagle Mobile Sh.a.                             | 543  | 10,044                                       |
| <b>Other income:</b>   |  |  |
| Operating lease income from ALBtelecom Sh.a.   | 8,434  | -  |
| <b>Operating expenses</b>  |  |  |
| ALBtelecom Sh.a., Eagle Mobile Sh.a. and Calik<br>Holding  | (859,704)                                    | (625,188)                                    |
| <b>Net</b>   | <b>673,156</b>                               | <b>240,069</b>                               |

**Balances and transactions with directors and executive officers**

The remuneration of directors and executive officers is included in personnel expenses. It can be detailed as follows:

|                    | Nine month period ended<br>30 September 2013 | Nine month period ended<br>30 September 2012 |
|--------------------|--|--|
| Directors          | 85,556                                       | 80,000                                       |
| Executive officers | 1,540,317                                    | 1,440,595                                    |
|                    | <b>1,625,873</b>                             | <b>1,520,595</b>                             |

The remuneration of directors and executive officers for the year ended 31 December 2012 was USD 2,578,114.

As at 30 September 2013, the total deposits of directors held with the Bank were USD 942,248 (31 December 2012: USD 770,061), while the outstanding loans granted to directors were USD 12,370 (31 December 2012: nil).

**13. Events after the reporting period**

There are no subsequent events that would require either adjustments or additional disclosures in the condensed consolidated interim financial information.